

KEY FINANCIAL DATA



(\$ in thousands)

BALANCE SHEET	as of 09/30/2024	as of 12/31/2023	as of 09/30/2023
Total Loans	\$ 29,023,413	\$ 28,273,503	\$ 26,800,636
Allowance for Credit Losses on Loans	131,322	75,630	78,384
Total Assets	33,097,809	31,900,047	30,372,672
Total Shareholders' Equity	5,112,708	4,865,576	4,928,568

INCOME STATEMENT	9 mos. ending 09/30/2024	12 mos. ending 12/31/2023	9 mos. ending 09/30/2023
Net Interest Income	\$ 566,717	\$ 708,037	\$ 525,113
Provision for Credit Losses	77,114	113,053	80,820
Noninterest Income	200,604	320,386	239,411
Noninterest Expenses	304,750	410,559	302,139
Income Tax Provision	5,988	26,865	17,202
Net Income	379,469	477,946	364,363

KEY FINANCIAL RATIOS	as of 09/30/2024	as of 12/31/2023	as of 09/30/2023
Loan Growth (year over year)	8.3%	5.8%	5.8%
Return on Average Assets	1.6%	1.6%	1.6%
Net Interest Margin	2.5%	2.5%	2.5%
Return on Average Equity	10.1%	9.8%	10.1%
Total Capital Ratio	13.7%	14.1%	14.4%
Nonaccrual Loans as % of Total Loans	1.3%	0.7%	0.9%
Allowance as % of Nonaccrual Loans	35.9%	36.4%	32.3%
Adversely-Classified Loans as % of Total Loans	3.6%	2.5%	2.5%

CEO Remarks

Compeer Financial continues to uphold its mission of enriching agriculture and rural America, even as we navigate the natural cycles inherent in these vital sectors. Our commitment to supporting our clients remains unwavering. We are dedicated to empowering farmers, rural homeowners and ag-related businesses across the upper Midwest.

Our proactive approach to business ensures that we are well-positioned to meet the evolving needs of our clients while maintaining a solid foundation. Through strategic investments and responsible lending practices, we strive to foster a dynamic, collaborative and thriving environment in rural America.

In addition to our financial support, we are proud to announce a significant patronage distribution, which underscores our dedication to returning value to our member-owners. Together, we will navigate the future, building a stronger agricultural community for generations to come.

JASE WAGNER
President & CEO
Compeer Financial



FINANCIAL HIGHLIGHTS



- Total loans increased by \$750 million during the nine months ending Sept. 30, 2024. This growth was spread across most business units, with marketplace development and capital markets leading. On Sept. 1, 2024 we sold \$791 million in loans to AgriBank through our involvement in the pool programs.
- Challenges and stress within isolated industries continued in 2024, particularly during the first two quarters, resulting in an increase in delinquencies and nonaccrual loans. In the third quarter, conditions leveled out, and we expect this stability to continue through the remainder of the year. Overall credit quality remains solid, thanks to the financial strength built by both clients and Compeer Financial over the past few years.
- Compeer Financial raised its allowance for expected credit losses on loans by \$55.7 million so far in 2024. This was attributed to increases in adversely classified loans within the industry specialists business unit and a limited number of loans in the capital markets unit. In the third quarter, forecasted improvements in macroeconomic conditions led to a reduction in the allowance for credit losses on loans. However, this was offset by an increase in the allowance due to credit quality deterioration on a limited number of nonaccrual loans, as previously noted.
- Net income for the nine months ending Sept. 30, 2024, reached \$379 million, up from \$364 million for the same period in 2023. This growth resulted from increased net interest income driven by loan growth and rising interest rates.
- Noninterest income as of Sept. 30, 2024, fell by \$38.8 million compared to 2023, mainly due to reduced patronage funds received from AgriBank.
- Despite the organization's overall growth, noninterest expenses remained stable when comparing the nine months ending Sept. 30, 2024, to the same period in 2023.
- As of Sept. 30, 2024, capital levels exceeded the regulatory minimums established by the FCA.

OTHER ORGANIZATION HIGHLIGHTS

\$133 Million in Patronage Returned

Compeer Financial announced a \$133 million cash patronage distribution to its member-owners in August, part of a total \$185 million patronage payout for 2024. This distribution represents 42% of the cooperative's 2023 adjusted earnings. The first patronage payout of 2024 occurred in February, when Compeer distributed \$52 million in allocated equities.

According to President and CEO Jase Wagner, Compeer's cash patronage program demonstrates the cooperative's commitment to returning value to its clients, despite economic uncertainties. Compeer's strong financial position allows the organization to continue supporting farmers, rural homeowners and ag-related businesses across Illinois, Minnesota and Wisconsin.

Fund for Rural America Supports Community Organizations

Compeer Financial's Fund for Rural America awarded 42 General Use Grants totaling nearly \$197,000, supporting initiatives that enrich agriculture and rural communities. The grants will benefit approximately 81,000 people, with half of the funds dedicated to farmer education. The programs target multi-generational farms, beginning and emerging farmers, women in agriculture and various agricultural sectors.

Additionally, the grants will support youth education, career education in agriculture and manufacturing, financial literacy and work readiness. This is the 13th grant cycle for the Fund, which has awarded over \$2.5 million since its inception, impacting six million lives. The next round of grants will open in November 2024. For a complete list of recipients, [click here](#).

ABOUT COMPEER FINANCIAL

Compeer Financial is a member-owned Farm Credit cooperative serving and supporting agriculture and rural communities. The \$33.1 billion organization provides loans, leases, risk management and other financial services throughout 144 counties in Illinois, Minnesota and Wisconsin. Based in the Upper Midwest, Compeer Financial exists to champion the hopes and dreams of rural America, while providing personalized service and expertise to clients and the agriculture industry. Compeer Financial is the third largest cooperative of the Farm Credit System, a nationwide network of lending institutions supporting agriculture and rural communities with reliable, consistent credit and financial services.

[Learn more about Compeer Financial.](#)



MEDIA CONTACT

Nora Nolden
Sr. Communications Consultant

Nora.Nolden@compeer.com

(651) 245-6804

[View all Financial Reports from Compeer Financial >>](#)